

With the high technology change and development, CCJK Technologies business scope is no longer confined to [translation service](#), IT service(website design and develop) is blooming brightly. Our resources are excellent in Technologies, but also have strong SEO and Marketing skills, we have graphics and website experts with the skill of PHP, Mysql, HTML5, CSS3, Javascript, wordpress, drupal and Magento etc.

There is Chinese client who publish a Tourism(Brisbane, Australia) HTML website development project on Elance

Descriptions & Requirements:

1>Design and develop the new Brisbane Chinese website based on the old website

2>The contents and images are ready

3> The new layout will base on the new Home page draft design and client's brand guide book

4>A possible after work contents maintenance job will be required every month

5>On site SEO

Read Also: [Travel Translation](#)

The CCJK SOLUTION:

I found this client is seeking for a Chinese local website design company who are excellent in [tourism](#) website design, CCJK has a very powerful design resources and has lots of tourism website design experience, the proposal is read carefully with a quick decision to bid by our regional advantage.

I bid our price USD \$900 depending up client budget and requirements, compared with other bidders price, our price seems a little higher, the client is very interested our service though several communication but just wondering to know whether can we lower the price? I analysis this project and insist our price with following message:

Dear Reggie,

when we develop some website, we make it very flexible, in future if you want to add another page or contents, it will be easy, but some people do not consider this quality feature, one they develop website they just hardcode everything, and in future if you need to add something in the website, you need to pay more for the maintenance,



compared with others, our engineers are very skilled in this, we have developed more than 500 websites. For the design, first we need to generate html from psd, then to make html interactive and ipad compatible we need to write javascript files, also need to do programming.

In most cases, we offer price according to page numbers, our previous price is based on 16-18 pages, we very care about our cooperation, we need your cooperation in order to develop your site with high quality and standards. We show our design quality to client to prove the price reasonable, the client agree with us finally. Compared with price orientation, most clients value the quality and service more, as long as we can meet their needs, any of the conditions are negotiable.

ABOUT CCJK:

Founded in 2000 and born for Internet, CCJK is a highly trusted professional e-Services company supported by more than 2,000 talented linguists, engineers, designers and programmers who work as a super organized team. From language translation, desktop publishing, graphic design, software localization, website development, SEO, user guide to corporate eLearning, we provide one stop solution to help client gain competitive edge. We rely on streamlined and sophisticated process to ensure fast and quality delivery. By trusting CCJK's one stop solution, you need only focus on your core business, win market share and maximize your profit in simplest and soonest way.